

Economic Data

	Latest	2024F
7-DRRR (%), eop	6.00	5.25
Inflation (YoY %)	2.61	3.20
US\$ 1 = Rp, period avg	15,820	14,921

Stock Market Data (26 January 2024)

JCI Index	7,137.1	-0.57%
Trading T/O (Rp bn)	8,465.7	
Market Cap (Rp tn)	11,335.6	

Market Data Summary*

	2024F	2025F
P/E (x)	13.6	13.1
P/BV (x)	1.9	1.8
EV/EBITDA (x)	11.3	11.0
Div. Yield	3.9	4.2
Net Gearing	8.4	4.6
ROE	14.9	14.5
EPS Growth	10.0	4.2
EBITDA Growth	4.0	1.4
Earnings Yield	7.5	7.9

* Aggregate of 78 companies in MS research universe, representing 50.5% of JCI's market capitalization

HIGHLIGHT

- *Macro Trip: Key Takeaways from the Meeting with the Ministry of Finance*
- *Telecom 2024 Outlook: Growing the Pie*
- *Bank Negara Indonesia: FY23 Results & Earnings Call Notes (BBNI; Rp5,425; Buy; TP: Rp6,600)*

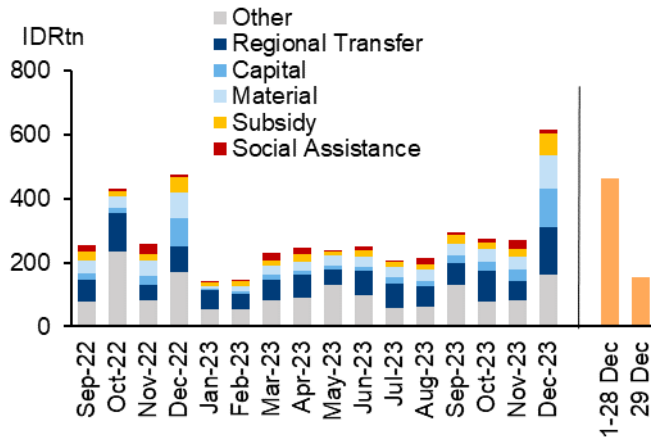
ECONOMY

Macro Trip: Key Takeaways from the Meeting with the Ministry of Finance

- **Minimum economic impact from year-end spending spree.** We recently discussed the fiscal outlook with senior officials at the Ministry of Finance (MoF), specifically from the Fiscal Policy Office (BKF) and the Debt Management Office (DJPPR). A significant portion of government expenditure in Dec-23 was directed towards transfers to SOEs and regional governments, potentially yielding a minimal immediate impact on the real economy (**Exhibit 1**). Higher capital expenditures aligned with the year-end cycle, albeit higher.
- **Frontloaded spending is under consideration.** Regarding additional and frontloaded social spending in 2024, MoF said it has sufficient capacity and is still discussing internally but so far still sticks to approved 2024 budget (**Exhibit 2**). Any such measures would involve only reallocation and acceleration, not an increase in total spending. The extension of El Niño cash transfers until June will utilize the existing budget. Should there be any increase in the social budget, it is expected to derive from 'other' expenditure, totaling IDR388tn for 2024.
- **Conservative tax revenue target.** Regarding revenue, the MoF is confident in meeting the target but acknowledges that the greatest downside risk may stem from commodity prices falling below expectations (**Exhibit 3**). The MoF has set a conservative target, similar to last year, which ultimately exceeded expectations. In 2023, government tax revenue growth surged by 5.9% y-o-y, achieving 102% of the target. For 2024, the MoF aims for a tax growth of 7.2% y-o-y, bolstered by higher growth in income tax, VAT, and excise duties.
- **Ample excess cash balance remains.** The government cash balance is still ample to support frontloaded spending in 1H24. The utilization of excess cash may exceed the budgeted IDR51tn, contingent on bond market demand which the MoF still expects mainly coming from banks. Our calculations indicate a current excess cash balance of IDR452tn as of Dec-23 (**Exhibit 4**). We expect that the substantial cash surplus will serve as a buffer and prepare for the heightened bond maturities commencing at the beginning of 2025 (**Exhibit 5**).
- **The still-low tax ratio hinders credit rating upgrade.** On credit rating upgrade, the primary barrier is Indonesia's relatively low tax ratio, which may require years to improve. In 2023, tax ratio reached 10.2% of GDP, slightly lower than 10.4% in 2022. However, peer countries have relatively higher tax-to-GDP ratio, Malaysia (12.3%), Philippines (15.2%) and Thailand (17.6%) (**Exhibit 6**). Over the long term, the MoF appears to maintain confidence in meeting the tax revenue target, bolstered by tax reform, including the New Core Tax System.

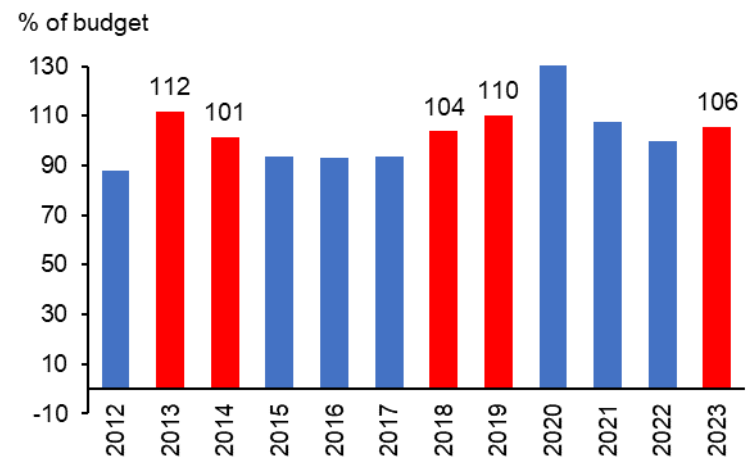
- **We maintain a fiscal deficit forecast of 1.7% in 2024.** We maintain our forecast of a 1.7% fiscal deficit of GDP for 2024, which is lower than the government's budget of 2.3%, but still represents a slight increase from 1.6% in 2023. We expect expenditure disbursement will fall short of the target during the political year, yet this still implies a 6.7% expansion (**Appendix**). Considering the campaign period, we expect a front-loaded disbursement of social spending, which has been allocated a 12.5% increase in 2024.

GOVERNMENT SPENDING BY ITEMS



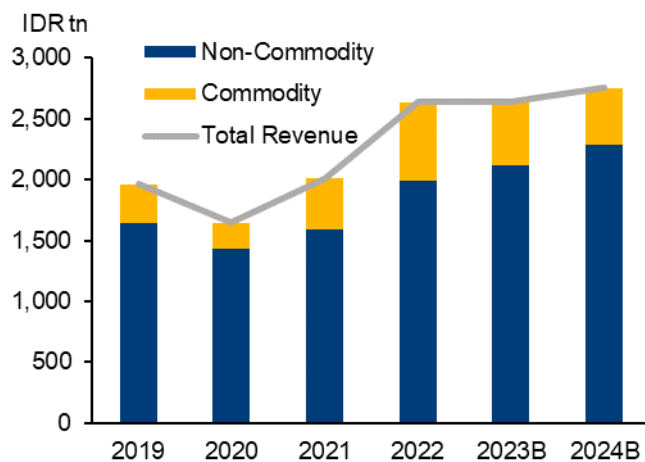
Source: MoF, Mandiri Sekuritas Economic Research.

SOCIAL SPENDING REALIZATION



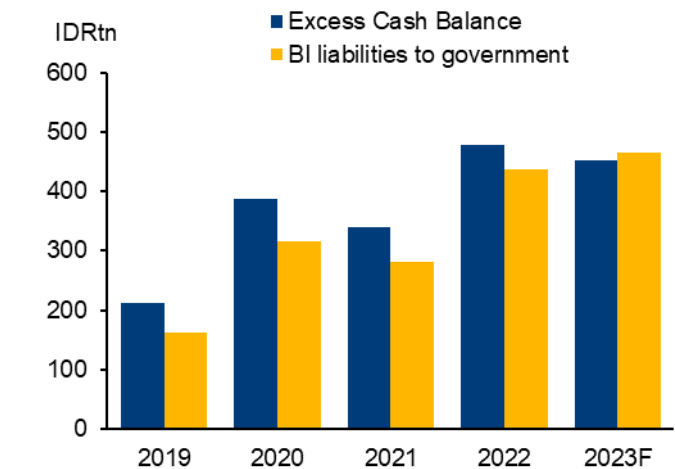
Source: MoF, Mandiri Sekuritas Economic Research.

REVENUE BY SOURCE



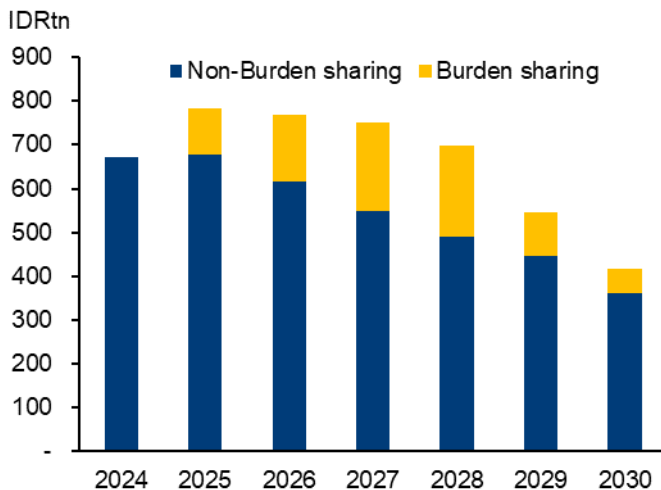
Source: MoF, Mandiri Sekuritas Economic Research.

GOVERNMENT EXCESS CASH BALANCE (SAL)



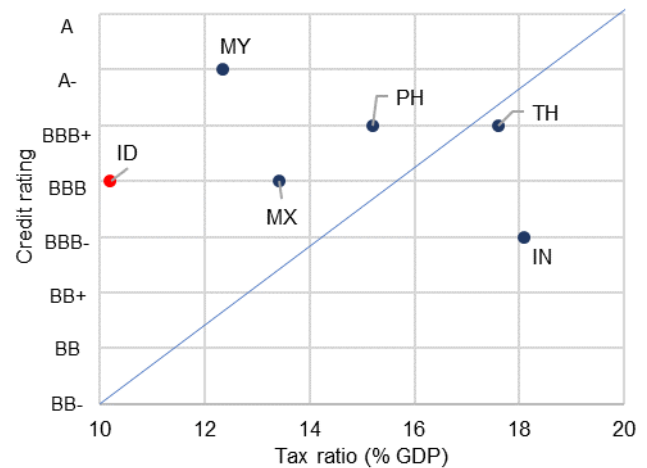
Source: MoF, Mandiri Sekuritas Economic Research.

GOVERNMENT DEBT MATURITY PROFILE



Source: DJPPR, Bank Indonesia, Mandiri Sekuritas Economic Research.

INDONESIA TAX RATIO VS PEERS



Source: MoF, IMF, S&P, Mandiri Sekuritas Economic Research.

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SECTOR

Telecom 2024 Outlook: Growing the Pie

- A big pricing disparity against Telkomsel allows IOH/XL Axiata to see more price increases, especially in ex. Java, while keeping the network quality improvements across regions. Further consolidation will also benefit the sector through market repair and shareholders' return enhancements. Lastly, we expect towercos to have solid growth while providing valuation re-rating opportunities from the upcoming benchmark rate declines. Retain OW; Top picks: ISAT, EXCL, MTEL, and TOWR.
- **Deep dive into pricing disparity between regions and operators.** We conducted an internal study through the package prices compilation from all telco operators in all regions to find out the pricing disparities. Our findings revealed that Telkomsel's product prices in ex. Java assume 16-20% price premiums compared to Java, depending on product validity. However, we found a reversal trend in IOH and XL Axiata, in which IOH's product prices in ex. Java assume 15-17% price discounts compared to Java, while XL Axiata's product prices assume 11% price discounts for the same regions. Different trends between Telkomsel and IOH/XL Axiata lead to a significant price gap between these telcos in ex. Java. For instance, IOH assumes 31-40% price discounts to Telkomsel in ex. Java islands, while XL Axiata assumes bigger price discounts at 40-65%. On the other hand, telco operators have done tremendous works to improve mobile network quality across Indonesia, which allows ex. Java regions to have a relatively acceptable network quality gap with Java. This should help telcos to justify further price increases, especially for IOH/XL Axiata to curtail the pricing disparities against Telkomsel in ex. Java.
- **XL Axiata and Smartfren merger assessment.** We conducted a preliminary assessment on the potential XL Axiata and Smartfren merger amidst the merger discussion news. This assessment includes the merger possibility, financial impacts, and potential EV generation. We think this merger is possible, especially after weighing the potential size of Smartfren's rights issue and warrants. These could help Smartfren to have a similar market cap with XL Axiata, which would allow them to assume a similar merger exchange ratio. We think this would allow Sinarmas and Axiata to share controlling power in the mergedco. Nevertheless, we estimate the XL Axiata and Smartfren merger to generate USD613mn-USD1.21bn synergy values, mostly from ARPU uplift and cash opex savings, while we also estimate the merger to provide up to Rp193tn EV generation to shareholders.

- **Tower: better organic growth outlook; attractive valuation.** We expect towercos to see better organic tower orders this year despite IOH's on-going site relocations. We expect the big-3 towercos to book ~4.6k net tenancies adds in 2024F vs. ~4.1k adds in 2023F. In addition, fiber orders from telcos will remain strong due to solid data traffic growth. All in, we expect the big-3 towercos to book 4.5-8.4% YoY revenue growth in 2024F. We also expect the big-3 towercos to see valuation re-ratings from the upcoming benchmark rate cuts.
- **Retain OW; Top picks: ISAT, EXCL, MTEL, and TOWR.** We think ISAT and EXCL could outperform the industry growth through cost leadership programs and price increase series, given the significant price disparities against Telkomsel. Meanwhile, MTEL and TOWR could deliver solid EBITDA growth through organic tower orders and fiber business while providing attractive valuation amidst the declining interest rate.

VALUATION COMPS

	TLKM IJ	ISAT IJ	EXCL IJ	MTEL IJ	TOWR IJ	TBIG IJ
Stock Rating	Buy	Buy	Buy	Buy	Buy	Buy
Current share price (Rp)	3,940	9,975	2,370	670	940	1,830
Target price (Rp)	4,500	12,500	3,000	1,000	1,500	2,500
% upside (downside) to TP	14.2%	25.3%	26.6%	49.3%	59.6%	36.6%
Market Cap (Rp tn)	390.3	80.4	31.0	55.4	46.8	41.5
Market Cap (US\$ bn)	25.0	5.2	2.0	3.6	3.1	2.7
ADTV (US\$ mn)	20.0	2.3	3.0	2.0	1.5	0.9

CAGR '24-27F

Revenue	4.7%	7.1%	7.5%	6.5%	6.3%	6.6%
EBITDA	5.8%	8.0%	7.8%	7.2%	6.5%	6.2%
EPS	7.8%	18.3%	22.1%	9.8%	11.7%	13.1%

Valuation at current price

PER (x) 2024F	14.0	16.5	18.4	25.8	12.8	26.1
PER (x) 2025F	13.4	13.5	14.7	23.8	11.7	23.2
PER (x) 2026F	12.3	11.4	12.1	21.6	10.4	20.3
EV/EBITDA (x) 2024F	5.0	5.3	4.3	9.7	8.7	12.0
EV/EBITDA (x) 2025F	4.6	4.9	4.0	8.9	8.1	11.4
EV/EBITDA (x) 2026F	4.2	4.6	3.7	8.3	7.4	10.7
Dividend Yield (%) 2024F	4.3%	1.8%	1.4%	3.1%	2.6%	1.9%
Dividend Yield (%) 2025F	4.5%	2.2%	2.5%	3.4%	2.6%	2.2%
Dividend Yield (%) 2026F	4.9%	3.5%	3.2%	3.7%	3.3%	2.5%

Valuation at target price

PER (x) 2024F	16.0	20.7	23.3	38.5	20.5	35.7
PER (x) 2025F	15.3	16.9	18.5	35.6	18.7	31.7
PER (x) 2026F	14.0	14.2	15.3	32.2	16.6	27.8
EV/EBITDA (x) 2024F	5.7	6.0	4.8	13.3	11.3	14.5
EV/EBITDA (x) 2025F	5.3	5.6	4.4	12.3	10.5	13.8
EV/EBITDA (x) 2026F	4.8	5.2	4.1	11.4	9.8	13.0
Dividend Yield (%) 2024F	3.8%	1.4%	1.1%	2.1%	1.6%	1.4%
Dividend Yield (%) 2025F	3.9%	1.8%	2.0%	2.2%	1.6%	1.6%
Dividend Yield (%) 2026F	4.3%	2.8%	2.5%	2.5%	2.1%	1.8%

Source: Bloomberg (close price as of 19 January 2024), Mandiri Sekuritas Research estimates

OUR ESTIMATES VS. CONSENSUS

in Rp bn	Mandiri Sekuritas			Consensus			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
<u>Telkom Indonesia</u>									
Revenue	150,654	155,875	162,838	151,487	158,940	167,272	-0.5%	-1.9%	-2.7%
EBITDA	79,418	81,371	85,015	80,515	85,063	89,915	-1.4%	-4.3%	-5.4%
EBIT	46,919	48,443	50,982	47,204	50,181	54,191	-0.6%	-3.5%	-5.9%
Net Income	26,343	27,867	29,124	26,071	28,137	30,360	1.0%	-1.0%	-4.1%
Dividend	15,806	16,720	17,474	18,716	20,833	22,575	-15.5%	-19.7%	-22.6%
<u>IOH</u>									
Revenue	50,708	55,253	59,668	50,479	54,023	57,449	0.5%	2.3%	3.9%
EBITDA	23,779	26,183	28,519	23,399	25,919	28,078	1.6%	1.0%	1.6%
EBIT	8,978	10,839	12,370	8,893	10,798	12,260	1.0%	0.4%	0.9%
Net Income	3,599	4,861	5,950	3,510	4,794	6,003	2.5%	1.4%	-0.9%
Dividend	1,080	1,458	1,785	1,462	2,040	2,756	-26.1%	-28.5%	-35.2%
<u>XL Axiata</u>									
Revenue	32,119	35,155	38,116	31,631	33,792	35,723	1.5%	4.0%	6.7%
EBITDA	15,737	17,349	18,892	15,578	16,674	17,725	1.0%	4.0%	6.6%
EBIT	4,375	5,153	5,596	4,250	4,812	5,276	2.9%	7.1%	6.1%
Net Income	1,294	1,684	2,114	1,298	1,625	2,021	-0.3%	3.6%	4.6%
Dividend	437	769	984	638	780	997	-31.5%	-1.5%	-1.3%
<u>Mitratel</u>									
Revenue	8,584	9,304	9,988	8,582	9,307	9,926	0.0%	0.0%	0.6%
EBITDA	6,901	7,524	8,143	6,908	7,549	8,119	-0.1%	-0.3%	0.3%
EBIT	3,605	3,947	4,284	3,672	4,165	4,565	-1.8%	-5.2%	-6.1%
Net Income	1,951	2,144	2,325	2,061	2,350	2,657	-5.3%	-8.7%	-12.5%
Dividend	1,561	1,716	1,860	1,372	1,573	1,783	13.8%	9.0%	4.3%
<u>Sarana Menara</u>									
Revenue	11,752	12,456	13,268	11,660	12,324	12,987	0.8%	1.1%	2.2%
EBITDA	9,992	10,522	11,214	9,902	10,443	10,975	0.9%	0.8%	2.2%
EBIT	7,388	7,758	8,262	7,309	7,739	8,146	1.1%	0.3%	1.4%
Net Income	3,203	3,652	3,992	3,448	3,721	3,988	-7.1%	-1.9%	0.1%
Dividend	1,200	1,200	1,200	1,278	1,354	1,484	-6.1%	-11.4%	-19.2%
<u>Tower Bersama</u>									
Revenue	6,657	6,959	7,406	6,648	6,931	7,268	0.1%	0.4%	1.9%
EBITDA	5,762	5,985	6,322	5,761	6,001	6,296	0.0%	-0.3%	0.4%
EBIT	4,328	4,415	4,641	4,357	4,533	4,757	-0.7%	-2.6%	-2.4%
Net Income	1,486	1,586	1,789	1,502	1,598	1,770	-1.1%	-0.7%	1.1%
Dividend	743	793	895	954	997	1,136	-22.1%	-20.5%	-21.2%

Source: Bloomberg, Mandiri Sekuritas Research estimates

CHANGES IN OUR ESTIMATES**Telkom Indonesia**

	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	150,654	155,875	162,838	151,062	157,884	165,749	-0.3%	-1.3%	-1.8%
Opex	71,236	74,504	77,823	71,588	75,228	78,255	-0.5%	-1.0%	-0.6%
EBITDA	79,418	81,371	85,015	79,474	82,656	87,494	-0.1%	-1.6%	-2.8%
% EBITDA margin	52.7%	52.2%	52.2%	52.6%	52.4%	52.8%	11 bps	-15 bps	-58 bps
D&A	32,499	32,928	34,033	33,735	35,585	37,356	-3.7%	-7.5%	-8.9%
Operating Income	46,919	48,443	50,982	45,739	47,071	50,138	2.6%	2.9%	1.7%
% Operating margin	31.1%	31.1%	31.3%	30.3%	29.8%	30.2%	87 bps	126 bps	106 bps
Taxes and others	20,576	20,577	21,858	19,599	20,035	21,767	5.0%	2.7%	0.4%
Net Income	26,343	27,867	29,124	26,140	27,036	28,371	0.8%	3.1%	2.7%
Price Target (Rp)	4,500			4,500			0.0%		
Rating	Buy			Buy					

Telkomsel

	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	102,839	120,864	127,419	103,146	122,113	129,477	-0.3%	-1.0%	-1.6%
Opex	50,509	64,697	66,916	51,551	65,387	67,637	-2.0%	-1.1%	-1.1%
EBITDA	52,330	56,168	60,503	51,595	56,726	61,840	1.4%	-1.0%	-2.2%
% EBITDA margin	50.9%	46.5%	47.5%	50.0%	46.5%	47.8%	86 bps	2 bps	-28 bps
D&A	21,677	22,491	23,216	22,383	23,358	24,228	-3.2%	-3.7%	-4.2%
Operating Income	30,652	33,677	37,287	29,212	33,368	37,613	4.9%	0.9%	-0.9%
% Operating margin	29.8%	27.9%	29.3%	28.3%	27.3%	29.0%	148 bps	54 bps	21 bps
Taxes and others	8,491	9,444	10,183	8,040	9,214	10,175	5.6%	2.5%	0.1%
Net Income	22,161	24,233	27,104	21,172	24,154	27,438	4.7%	0.3%	-1.2%

WACC - Telkomsel

After Tax Cost of Debt	5.9%		5.9%		0 bps
Cost of Equity	10.6%		10.6%		1 bps
Risk Free Rate	6.3%		6.5%		-25 bps
WACC	7.8%		7.8%		0 bps

WACC - Non-Telkomsel

After Tax Cost of Debt	6.2%		6.2%		0 bps
Cost of Equity	10.6%		10.6%		1 bps
Risk Free Rate	6.3%		6.5%		-25 bps
WACC	9.5%		9.5%		1 bps

IOH

	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	50,708	55,253	59,668	50,976	55,061	58,917	-0.5%	0.3%	1.3%
Opex	26,929	29,070	31,149	26,989	28,375	29,730	-0.2%	2.4%	4.8%
EBITDA	23,779	26,183	28,519	23,987	26,686	29,187	-0.9%	-1.9%	-2.3%
% EBITDA margin	46.9%	47.4%	47.8%	47.1%	48.5%	49.5%	-16 bps	-108 bps	-174 bps
D&A	14,802	15,344	16,150	14,807	15,350	16,142	0.0%	0.0%	0.0%
Operating Income	8,978	10,839	12,370	9,180	11,335	13,045	-2.2%	-4.4%	-5.2%
% Operating margin	17.7%	19.6%	20.7%	18.0%	20.6%	22.1%	-30 bps	-97 bps	-141 bps
Taxes and others	5,379	5,978	6,419	5,502	6,752	7,323	-2.2%	-11.5%	-12.3%
Net Income	3,599	4,861	5,950	3,678	4,584	5,721	-2.2%	6.0%	4.0%
Price Target (Rp)	12,500			12,500			0.0%		
Rating	Buy			Buy					

WACC

After Tax Cost of Debt	5.7%		6.6%		-98 bps
Cost of Equity	10.8%		10.3%		51 bps
Risk Free Rate	6.3%		6.5%		-25 bps
WACC	9.5%		9.4%		13 bps

XL Axiata

	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	32,119	35,155	38,116	32,358	34,753	36,856	-0.7%	1.2%	3.4%
Opex	16,382	17,806	19,224	16,549	17,622	18,612	-1.0%	1.0%	3.3%
EBITDA (Reported)	15,737	17,349	18,892	15,809	17,131	18,244	-0.5%	1.3%	3.6%
% EBITDA margin	49.0%	49.3%	49.6%	48.9%	49.3%	49.5%	14 bps	6 bps	6 bps
D&A	11,362	12,196	13,296	11,279	11,809	12,305	0.7%	3.3%	8.0%
Operating Income	4,375	5,153	5,596	4,531	5,322	5,939	-3.4%	-3.2%	-5.8%
% Operating margin	13.6%	14.7%	14.7%	14.0%	15.3%	16.1%	-38 bps	-65 bps	-143 bps
Taxes and others	3,081	3,469	3,482	3,115	3,523	3,683	-1.1%	-1.5%	-5.5%
Net Income	1,294	1,684	2,114	1,415	1,799	2,256	-8.6%	-6.4%	-6.3%
Price Target (Rp)	3,000			3,000			0.0%		
Rating	Buy			Buy					

DCF Assumptions

After Tax Cost of Debt	5.1%		5.5%			-39 bps
Cost of Equity	10.5%		10.7%			-17 bps
Risk Free Rate	6.3%		6.5%			-25 bps
WACC	8.9%		9.1%			-23 bps

Mitratel

	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	8,584	9,304	9,988	8,623	9,481	10,311	-0.4%	-1.9%	-3.1%
Opex	1,683	1,780	1,845	1,596	1,702	1,785	5.5%	4.6%	3.4%
EBITDA	6,901	7,524	8,143	7,027	7,780	8,527	-1.8%	-3.3%	-4.5%
% EBITDA margin	80.4%	80.9%	81.5%	81.5%	82.1%	82.7%	-110 bps	-118 bps	-117 bps
D&A	3,296	3,577	3,859	3,383	3,681	3,895	-2.6%	-2.8%	-0.9%
Operating Income	3,605	3,947	4,284	3,644	4,098	4,632	-1.1%	-3.7%	-7.5%
% Operating margin	42.0%	42.4%	42.9%	42.3%	43.2%	44.9%	-26 bps	-80 bps	-203 bps
Taxes and others	1,654	1,802	1,960	1,638	1,894	1,950	1.0%	-4.8%	0.5%
Net Income	1,951	2,144	2,325	2,006	2,204	2,682	-2.7%	-2.7%	-13.3%
Price Target (Rp)	1,000			1,000			0.0%		
Rating	Buy			Buy					

WACC

After Tax Cost of Debt	5.5%		5.5%			0 bps
Cost of Equity	8.6%		9.0%			-37 bps
Risk Free Rate	6.3%		6.5%			-25 bps
WACC	8.0%		8.3%			-30 bps

Sarana Menara

	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	11,752	12,456	13,268	11,757	12,520	13,274	0.0%	-0.5%	0.0%
Opex	1,761	1,935	2,054	1,718	1,876	1,993	2.5%	3.1%	3.1%
EBITDA	9,992	10,522	11,214	10,039	10,644	11,282	-0.5%	-1.2%	-0.6%
% EBITDA margin	85.0%	84.5%	84.5%	85.4%	85.0%	85.0%	-37 bps	-55 bps	-47 bps
D&A	2,604	2,763	2,952	2,507	2,662	2,820	3.9%	3.8%	4.7%
Operating Income	7,388	7,758	8,262	7,532	7,982	8,462	-1.9%	-2.8%	-2.4%
% Operating margin	62.9%	62.3%	62.3%	64.1%	63.8%	63.7%	-120 bps	-147 bps	-148 bps
Taxes and others	4,185	4,106	4,271	4,358	4,367	4,546	-4.0%	-6.0%	-6.1%
Net Income	3,203	3,652	3,992	3,175	3,615	3,916	0.9%	1.0%	1.9%
Price Target (Rp)	1,500			1,500			0.0%		
Rating	Buy			Buy					

WACC

After Tax Cost of Debt	5.1%		5.5%			-39 bps
Cost of Equity	8.5%		8.1%			39 bps
Risk Free Rate	6.3%		6.5%			-25 bps
WACC	6.1%		6.3%			-16 bps

Tower Bersama									
	New			Old			Difference		
	2023F	2024F	2025F	2023F	2024F	2025F	2023F	2024F	2025F
Revenue	6,657	6,959	7,406	6,635	6,885	7,162	0.3%	1.1%	3.4%
Opex	896	974	1,084	880	922	963	1.8%	5.7%	12.6%
EBITDA	5,762	5,985	6,322	5,755	5,963	6,199	0.1%	0.4%	2.0%
% EBITDA margin	86.5%	86.0%	85.4%	86.7%	86.6%	86.6%	-19 bps	-61 bps	-119 bps
D&A	1,434	1,570	1,681	1,441	1,521	1,570	-0.5%	3.2%	7.1%
Operating Income	4,328	4,415	4,641	4,314	4,443	4,629	0.3%	-0.6%	0.3%
% Operating margin	65.0%	63.4%	62.7%	65.0%	64.5%	64.6%	-1 bps	-108 bps	-197 bps
Taxes and others	2,842	2,829	2,852	2,875	2,894	2,880	-1.2%	-2.3%	-1.0%
Net Income	1,486	1,586	1,789	1,438	1,548	1,749	3.3%	2.4%	2.3%
Price Target (Rp)	2,500			2,500			0.0%		
Rating	Buy			Buy					

WACC

After Tax Cost of Debt	5.1%		5.5%		-39 bps
Cost of Equity	8.1%		8.6%		-50 bps
Risk Free Rate	6.3%		6.5%		-20 bps
WACC	5.9%		6.3%		-42 bps

Source: Bloomberg, Mandiri Sekuritas Research estimates

4Q23 PREVIEW

in Rp Bn	4Q22	3Q23	4Q23F	YoY	QoQ	FY22	FY23F	YoY
Telkom Indonesia								
Revenue	38,432	37,760	39,416	2.6%	4.4%	147,306	150,654	2.3%
EBITDA	19,533	20,679	20,355	4.2%	-1.6%	78,992	79,418	0.5%
% EBITDA margin	50.8%	54.8%	51.6%	82 bps	-312 bps	53.6%	52.7%	-91 bps
EBIT	11,296	12,546	11,937	5.7%	-4.9%	45,737	46,919	2.6%
% EBIT margin	29.4%	33.2%	30.3%	89 bps	-294 bps	31.0%	31.1%	9 bps
Net Income	4,172	6,743	6,844	64.0%	1.5%	20,753	26,343	26.9%
% Net margin	10.9%	17.9%	17.4%	651 bps	-49 bps	14.1%	17.5%	340 bps

Telkomsel

Revenue	22,878	29,184	29,645	29.6%	1.6%	89,039	102,839	15.5%
EBITDA	12,685	13,948	13,721	8.2%	-1.6%	50,488	52,330	3.6%
% EBITDA margin	55.4%	47.8%	46.3%	-917 bps	-151 bps	56.7%	50.9%	-582 bps
EBIT	7,405	8,489	7,939	7.2%	-6.5%	29,464	30,652	4.0%
% EBIT margin	32.4%	29.1%	26.8%	-559 bps	-231 bps	33.1%	29.8%	-329 bps
Net Income (reported)	1,577	5,640	5,785	266.8%	2.6%	18,367	22,161	20.7%
% Net margin	6.9%	19.3%	19.5%	1262 bps	19 bps	20.6%	21.5%	92 bps

Indosat

Revenue	12,221	12,788	13,246	8.4%	3.6%	46,752	50,708	8.5%
EBITDA	5,382	6,084	6,313	17.3%	3.8%	19,469	23,779	22.1%
% EBITDA margin	44.0%	47.6%	47.7%	362 bps	8 bps	41.6%	46.9%	525 bps
EBIT	1,695	2,394	2,442	44.0%	2.0%	5,766	8,978	55.7%
% EBIT margin	13.9%	18.7%	18.4%	456 bps	-28 bps	12.3%	17.7%	537 bps
Net Income	1,036	879	812	-21.6%	-7.6%	4,723	3,599	-23.8%
% Net margin	8.5%	6.9%	6.1%	-235 bps	-74 bps	10.1%	7.1%	-301 bps

XL Axiata

Revenue	7,547	8,103	8,251	9.3%	1.8%	29,142	32,119	10.2%
EBITDA	3,858	4,103	3,982	3.2%	-2.9%	14,235	15,737	10.5%
% EBITDA margin	51.1%	50.6%	48.3%	-286 bps	-237 bps	48.8%	49.0%	15 bps
EBIT	962	1,146	1,145	19.1%	-0.1%	3,658	4,375	19.6%
% EBIT margin	12.7%	14.1%	13.9%	113 bps	-26 bps	12.6%	13.6%	107 bps
Net Income (reported)	128	360	283	120.7%	-21.4%	1,109	1,294	16.6%
% Net margin	1.7%	4.4%	3.4%	173 bps	-101 bps	3.8%	4.0%	22 bps

Sarana Menara

Revenue	2,929	2,943	3,033	3.6%	3.1%	11,036	11,752	6.5%
EBITDA	2,550	2,503	2,575	1.0%	2.9%	9,517	9,992	5.0%
% EBITDA margin	87.1%	85.0%	84.9%	-217 bps	-14 bps	86.2%	85.0%	-122 bps
EBIT	1,975	1,841	1,916	-3.0%	4.1%	7,210	7,388	2.5%
% EBIT margin	67.5%	62.5%	63.2%	-430 bps	61 bps	65.3%	62.9%	-247 bps
Net Income (reported)	883	866	777	-12.0%	-10.3%	3,442	3,203	-6.9%

<i>in Rp Bn</i>	4Q22	3Q23	4Q23F	YoY	QoQ	FY22	FY23F	YoY
% Net margin	30.2%	29.4%	25.6%	-453 bps	-381 bps	31.2%	27.3%	-394 bps
Tower Bersama								
Revenue	1,602	1,673	1,705	6.4%	1.9%	6,524	6,657	2.0%
EBITDA	1,380	1,443	1,476	7.0%	2.3%	5,662	5,762	1.8%
% EBITDA margin	86.1%	86.2%	86.6%	46 bps	34 bps	86.8%	86.5%	-23 bps
EBIT	1,116	1,043	1,122	0.6%	7.7%	4,282	4,328	1.1%
% EBIT margin	69.6%	62.3%	65.8%	-378 bps	352 bps	65.6%	65.0%	-63 bps
Net Income (reported)	415	430	367	-11.4%	-14.5%	1,638	1,486	-9.3%
% Net margin	25.9%	25.7%	21.6%	-432 bps	-412 bps	25.1%	22.3%	-278 bps
Mitratel								
Revenue	2,122	2,143	2,311	8.9%	7.8%	7,729	8,584	11.1%
EBITDA	1,745	1,698	1,847	5.8%	8.8%	6,126	6,901	12.7%
% EBITDA margin	82.2%	79.2%	79.9%	-231 bps	69 bps	79.3%	80.4%	113 bps
EBIT	918	876	945	3.0%	7.8%	3,137	3,605	14.9%
% EBIT margin	43.2%	40.9%	40.9%	-236 bps	0 bps	40.6%	42.0%	141 bps
Net Income (reported)	558	404	521	-6.7%	28.9%	1,785	1,951	9.3%
% Net margin	26.3%	18.9%	22.5%	-377 bps	368 bps	23.1%	22.7%	-36 bps

Source: Bloomberg, Mandiri Sekuritas Research estimates

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CORPORATE

Bank Negara Indonesia: FY23 Results & Earnings Call Notes (BBNI; Rp5,425; Buy; TP: Rp6,600)

- FY23 earnings came in-line with our & market expectations while FY24 loan growth guidance at 9%-11% is higher than expected, yet has been much waited for. FY24 guidance points to 5%-14% earnings growth & more diversified earnings growth drivers this year. Retain BUY given continued ROE & asset quality improvement.
- FY23 Net Profit of Rp20.9tn**, up 14% YoY and forming 99% of our and consensus' FY23 Net Profit estimates. The strong earnings growth in FY23 was attributable to lower credit cost, higher non-interest income growth, and minimum opex growth. **PPOP grew 3% YoY to Rp35.1tn in FY23**, primarily driven by the non-interest income growth and opex discipline. On quarterly basis, **Net Profit declined 5% QoQ to Rp5.2tn in 4Q23** as non-interest income gain was more than offset by the higher provision charges and seasonally higher operating expenses in the quarter.
- Loan grew 8% YoY/4% QoQ to Rp695.1tn**, primarily driven by corporate segment (+Rp44.0tn YoY add) and consumer segment (+Rp14.9tn YoY add). Meanwhile, the combined small & medium segments declined Rp15.2tn YoY/7.2% YoY due to deliberate initiative to revamp the segments' credit underwriting & risk management processes. Sector-wise, other loans (+Rp21.7tn YoY add); trading, restaurant, and hotel sector (+Rp20.7tn YoY add); and mining sector (+Rp9.9tn YoY add) contribute the largest loan nominal base addition in 2023, while loan decline was apparent in the social/public services sector (-Rp8.8tn YoY) and construction sector (-Rp1.4tn YoY).
- Deposit grew 5% YoY/8% QoQ to Rp811.0tn**, mainly driven by current account deposits (+Rp30.9tn YoY add) and time deposits (+Rp21.3tn YoY add). CASA ratio ended at 71.2% in 4Q23, improved from 68.6% in 3Q23 but declined from 72.5% in 4Q22. Meanwhile, LDR eased to 85.7% in 4Q23 from 89.8% in 3Q23 but increased from 84.0% in 4Q22.
- NIM declined to 4.44% in FY23 from 4.69% in FY22**, primarily due to the rising cost of TD and cost of current accounts. The bank's cost of TD has increased to 4.65% in 4Q23 from 2.35% in 2Q22 (the quarter before BI 7D-RRR hike began) and its cost of current account has increased to 2.37% in 4Q23 from 1.33% in 2Q22. Meanwhile, average bank-only loan yield only showed modest gain of 34bps from 7.46% in 2Q22 to 7.80% in 4Q23, despite 250bps BI Rate hike, as the bank kept competitive corporate loan pricing to win higher quality clients.

- **Bank-only NPL improved to 2.14% in 4Q23** from 2.27% 3Q23 and 2.81% in 4Q22. Meanwhile, SML inched up to 4.9% in 4Q23 from 4.5% in 3Q23 and 3.5% in 4Q22. LAR ratio went down to 12.9% in 4Q23 from 14.4% in 3Q23 and 16.0% in 4Q22. Moreover, LAR coverage was at 52.4% in Dec-23, vs. 50.8% in Sep-23 and 48.7% in Dec-22. Cost of credit ended at 1.4% in FY23, vs. 1.8% in FY22.
- **Cost-to-income ratio (CIR) improved to 44.0% in FY23** vs 44.5% in FY22. On quarterly basis, CIR, however, bounced up to 47.7% in 4Q23 from 43.0% in 3Q23, in-line with seasonality trend of both personnel and G&A expenses.
- **Retain BUY with TP Rp6,600.** Management communicated 20% ROAE aspiration by 2028 and 17%-18% ROE target by 2025 – attainable targets with conditions that economic growth stays steady & allows for higher loan growth multiplier and more favorable liquidity. Higher loan growth targets in 2024 also signal stronger PPOP momentum and better construct of earnings growth in 2024 and beyond.

BBNI FY23 RESULTS SUMMARY

Income Statement (Rp bn)	FY22	FY23	% YoY	4Q22	3Q23	4Q23	% YoY	% QoQ	FY23F	% of FY22F	FY23F Consensus	% of FY23F Consensus
Interest income	54,659	61,472	12	15,388	15,924	15,253	(1)	(4)	62,264	99		
Interest expense	(13,338)	(20,196)	51	(4,267)	(5,389)	(5,114)	20	(5)	(21,134)	96		
Net interest income	41,321	41,276	(0)	11,122	10,535	10,139	(9)	(4)	41,130	100		
Non-interest income	20,151	21,472	7	5,159	5,159	6,822	32	32	20,584	104		
Fees and Commissions	11,290	11,779	4	3,259	2,961	3,349	3	13	11,465	103		
Forex Income	1,612	1,093	(32)	433	229	360	(17)	57	1,233	89		
Others	7,249	8,600	19	1,467	1,969	3,114	112	58	7,886	109		
Operating income	61,472	62,747	2	16,280	15,694	16,961	4	8	61,714	102	64,324	98
Provisioning expense	(11,211)	(9,363)	(16)	(2,310)	(2,201)	(2,635)	14	20	(8,519)	110		
Operating expense	(27,362)	(27,611)	1	(7,974)	(6,750)	(8,085)	1	20	(27,076)	102		
Personnel Expenses	(12,456)	(12,834)	3	(3,373)	(3,098)	(3,961)	17	28	(12,073)	106		
Other Expenses	(14,906)	(14,777)	(1)	(4,601)	(3,653)	(4,124)	(10)	13	(15,003)	98		
Operating profit	22,899	25,773	13	5,996	6,742	6,241	4	(7)	26,119	99	26,558	97
PPOP	34,110	35,137	3	8,306	8,943	8,876	7	(1)	34,638	101		
Pre-tax profit	22,687	25,640	13	5,902	6,672	6,263	6	(6)	25,898	99	26,137	98
Net profit	18,312	20,909	14	4,620	5,452	5,156	12	(5)	21,019	99	21,029	99

Balance Sheet (Rp bn)	Dec-22	Sep-23	Dec-23	% YoY	% QoQ
Gross loan	646,188	671,371	695,085	8	4
Demand deposit	314,625	290,501	345,496	10	19
Saving deposit	242,859	222,593	232,205	(4)	4
Time deposit	211,949	234,705	233,253	10	(1)
Total deposit	769,434	747,800	810,954	5	8
CASA deposits	557,484	513,095	577,702	4	13

Ratio (%)	FY22	FY23	4Q22	3Q23	4Q23
CAR	20.6	23.2	20.6	22.8	23.2
Tier 1 CAR	18.8	21.5	18.8	21.0	21.5
LDR	84.0	85.7	84.0	89.8	85.7
CASA Ratio	72.5	71.2	72.5	68.6	71.2
NIM	4.69	4.44	5.03	4.58	4.29
ROE	14.5	15.0	14.2	15.7	14.3
NPL, cat.3-5	2.81	2.14	2.81	2.27	2.14
SML, cat. 2	3.5	4.9	3.5	4.5	4.9
Cost of credit	1.8	1.4	1.5	1.3	1.5
Loan loss coverage	278	317	278	323	317
Restructured Loan	14.2	10.9	14.2	12.2	10.9
Loan at risk	16.0	12.9	16.0	14.4	12.9
Cost to Income	44.5	44.0	49.0	43.0	47.7

Source: Company, Mandiri Sekuritas Research

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Indices Performance			
Indices	Last	Chg (%)	YTD (%)
JCI	7,137.1	-0.6	-1.9
LQ45	951.5	-0.9	-2.0
Dow Jones	38,109.4	+0.2	+1.1
S&P 500	4,891.0	-0.1	+2.5
Nasdaq	15,455.4	-0.4	+3.0
FTSE 100	7,635.1	+1.4	-1.3
DAX	16,961.4	+0.3	+1.3
Nikkei	35,751.1	-1.3	+6.8
Hang Seng	15,952.2	-1.6	-6.4
STI	3,159.5	+0.4	-2.5
iShares Indo	21.4	-1.0	-4.3
JCI Indices Sectors	Last	Chg (%)	YTD (%)
Financials	1,519.2	+0.2	+4.2
Basic Materials	1,284.9	-0.3	-1.7
Consumer Non-Cycl	696.5	-0.6	-3.6
Energy	2,116.0	-1.0	+0.7
Infrastructures	1,533.2	+0.1	-2.3
Technology	4,074.2	-1.3	-8.1
Consumer Cycl	848.9	-0.7	+3.3
Properties	701.8	+0.4	-1.7
Healthcare	1,311.9	-0.4	-4.7
Industrials	1,084.6	-0.3	-0.8
Transport & Logistic	1,581.6	-2.4	-1.2

Macro Economic, Fund Flows and Commodities			
Currencies	Last	Chg (%)	YTD (%)
Rp/US\$	15,820	-0.0	-2.7
US\$/EUR	1.09	+0.1	+1.7
YEN/US\$	148.15	+0.3	-4.8
SGD/US\$	1.341	+0.1	-1.6
Rp/EUR	17,146	-0.6	-0.6
Rp/CNY	2,205	-0.1	-1.6
Macro Indicators	Last	Chg	YTD (bps)
5Yr INDOGB	6.56	-1.0	+11.5
10Yr INDOGB	6.64	-1.8	+16.4
CDS 5YR INDO	75.6	-0.3	+3.6
US Dollar Index Spot	103.4	-0.1	+2.1
Indo Foreign Flow (US\$m)		Last Chg	YTD Chg
Equity Flow		-66.9	+372.9
Bonds Flow		-22.3	+369.7
Commodities	Last	Chg (%)	YTD (%)
Crude Oil, Brent (US\$/bl)	83.55	+1.4	+8.5
Copper spot (US\$/mt)	8,448	-0.4	-0.2
Nickel spot (US\$/mt)	16,538	+0.4	+1.0
Gold (US\$/oz)	2,019	-0.1	-2.2
Tin spot (US\$/mt)	26,485	+0.1	+5.2
CPO futures (MYR/ton)	4,017	+0.6	+8.0
Coal (US\$/ton)	127.1	+0.2	-13.2
Rubber forward (US\$/kg)	203.5	-0.7	+17.6
Soybean oil (US\$/100 gallons)	46.93	+0.9	-1.9
Baltic Dry Index	1,518.0	+1.0	-27.5

Equity Valuation

		Price	Price	% of	Mkt Cap	Net Profit		PER (x)		P/BV (x)		EV/EBITDA (x)		EPS Growth (%)		Div.Yield (%)	
Code	Rating	(Rp)	Target	PT	(Rp Bn)	2024	2025	2024	2025	2024	2025	2024	2025	2024	2025	2024	2025
Banking					2,341,850	168,741	187,753	14.9	13.4	2.5	2.3	N.A.	N.A.	12.2	11.1	4.7	5.3
BBCA	Buy	9,350	11,200	19.8	1,152,622	54,139	58,311	21.3	19.8	4.4	4.1	N.A.	N.A.	10.4	7.7	2.9	3.3
BBNI	Buy	5,425	6,600	21.7	101,169	23,569	26,628	8.6	7.6	0.6	0.6	N.A.	N.A.	12.1	13.0	10.4	11.6
BBRI	Buy	5,425	6,700	23.5	822,121	67,100	75,160	12.3	10.9	2.5	2.4	N.A.	N.A.	12.4	12.0	6.9	7.8
BBTN	Buy	1,285	1,800	40.1	18,034	3,877	4,302	4.7	4.2	0.5	0.5	N.A.	N.A.	5.5	11.0	4.1	4.3
BNLI	Neutral	915	1,000	9.3	33,106	2,868	3,425	11.5	9.7	0.8	0.8	N.A.	N.A.	26.3	19.4	2.6	3.1
BTPS	Buy	1,610	2,100	30.4	12,402	1,610	2,050	7.7	6.0	1.3	1.1	N.A.	N.A.	46.4	27.4	4.5	5.8
BRIS	Buy	1,995	2,300	15.3	92,028	6,518	7,525	14.1	12.2	2.2	1.9	N.A.	N.A.	16.1	15.5	2.1	2.5
ARTO	Neutral	3,400	3,100	(8.8)	47,111	166	364	284.3	129.3	5.5	5.3	N.A.	N.A.	154.6	120.0	0.0	0.0
BNGA	Buy	1,715	2,300	34.1	42,762	6,831	7,598	6.3	5.6	0.8	0.8	N.A.	N.A.	10.6	11.2	9.6	10.7
BFIN	Buy	1,215	1,500	23.5	18,273	1,948	2,329	9.4	7.8	1.8	1.6	N.A.	N.A.	18.3	19.6	5.3	6.4
AMOR	Buy	1,000	1,500	50.0	2,222	110	118	20.1	18.8	7.6	7.5	14.9	13.9	19.3	7.0	4.9	5.2
Construction & materials					154,438	10,613	12,515	14.2	12.4	1.0	0.9	9.5	8.6	25.0	15.1	3.1	3.2
AVIA	Buy	570	670	17.5	35,314	1,659	1,729	21.3	20.4	3.5	3.5	16.1	15.2	7.0	4.2	4.1	4.4
INTP	Buy	9,225	12,010	30.2	31,674	2,228	2,560	14.2	12.4	1.4	1.2	6.7	5.5	9.6	14.9	0.0	0.0
SMGR	Buy	6,175	8,530	38.1	41,691	3,142	3,493	13.3	11.9	0.9	0.9	5.9	5.5	17.9	11.2	4.5	5.3
ADHI	Neutral	286	530	85.3	3,055	171	289	17.8	10.6	0.4	0.3	7.3	6.2	84.1	68.6	0.0	0.0
PTPP	Buy	410	700	70.7	2,542	378	525	6.7	4.8	0.2	0.2	7.8	7.5	35.9	39.1	3.3	19.3
WIKA	Neutral	240	580	141.7	2,150	137	214	15.7	10.0	0.2	0.2	13.5	12.7	N/M	56.6	1.3	2.0
WSKT	Neutral	202	220	8.9	2,703	-443	41	-13.1	142.6	0.3	0.3	33.8	23.3	38.4	N/M	0.0	0.0
WTON	Neutral	104	170	63.5	906	228	261	4.0	3.5	0.2	0.2	2.2	2.0	7.7	14.4	7.0	7.5
JSMR	Buy	4,740	5,800	22.4	34,402	3,114	3,403	11.0	10.1	1.1	1.0	9.0	8.2	39.0	9.3	3.7	1.8
Consumer staples					620,755	52,480	55,345	11.8	11.2	2.3	2.1	8.3	7.5	14.1	5.5	4.3	5.1
CMRY	Buy	4,040	4,760	17.8	32,056	1,541	1,850	20.8	17.3	4.4	3.7	14.1	11.4	22.1	20.0	1.2	1.4
ICBP	Buy	11,450	13,000	13.5	133,529	10,914	10,501	12.2	12.7	2.6	2.3	9.8	8.9	20.3	-3.8	2.7	3.2
INDF	Buy	6,425	8,250	28.4	56,411	10,992	10,713	5.1	5.3	0.8	0.7	5.2	4.7	18.8	-2.5	5.2	6.2
MYOR	Buy	2,320	3,230	39.2	51,872	3,001	3,447	17.3	15.0	3.1	2.7	10.2	9.0	3.6	14.9	1.6	1.7
UNVR	Neutral	3,160	4,150	31.3	120,554	6,229	7,046	19.4	17.1	23.2	19.5	13.3	11.8	12.5	13.1	4.6	5.2
GGRM	Buy	20,025	32,650	63.0	38,530	6,539	7,401	5.9	5.2	0.6	0.6	3.6	3.5	11.1	13.2	8.0	11.2
HMSP	Buy	865	1,070	23.7	100,615	9,244	10,132	10.9	9.9	3.2	3.2	8.1	7.3	9.9	9.6	8.4	9.2
KLBF	Neutral	1,540	1,530	(0.6)	72,188	3,046	3,236	23.7	22.3	3.1	2.9	14.9	14.1	9.4	6.2	2.0	2.2
SIDO	Neutral	500	650	30.0	15,000	974	1,019	15.4	14.7	4.2	4.0	10.9	10.5	9.4	4.7	5.3	5.8
Healthcare					87,184	2,950	3,351	29.6	26.0	4.5	4.1	13.6	12.1	17.6	13.6	1.2	1.4
MIKA	Neutral	2,590	3,000	15.8	36,898	1,097	1,214	33.6	30.4	5.7	5.2	21.2	19.0	14.3	10.7	1.3	1.5
SILO	Buy	2,330	2,980	27.9	30,304	1,184	1,334	25.6	22.7	3.5	3.2	10.5	9.6	12.8	12.6	1.3	1.4
HEAL	Buy	1,335	1,880	40.8	19,982	669	803	29.9	24.9	4.6	4.1	11.5	9.8	33.9	19.9	0.9	1.2
Consumer discretionary					346,285	45,362	48,885	7.6	7.1	1.1	1.0	5.4	4.7	-0.3	7.8	5.5	5.3
ACES	Buy	820	970	18.3	14,063	875	1,017	16.1	13.8	2.1	2.0	10.9	9.2	15.9	16.2	2.7	3.1
LPPF	Neutral	2,070	3,400	64.3	4,679	1,070	1,165	4.4	4.0	4.0	2.6	2.8	2.3	10.8	8.8	10.3	11.4
MAPA	Buy	980	963	(1.7)	27,934	1,656	2,037	16.9	13.7	3.7	2.9	10.2	8.0	23.1	23.0	0.0	0.0
MAPI	Buy	1,875	2,480	32.3	31,125	2,625	3,317	11.9	9.4	2.4	1.9	5.8	4.3	24.0	26.4	0.0	0.0
RALS	Neutral	490	500	2.0	3,477	259	284	13.4	12.2	1.0	0.9	5.9	5.0	1.7	9.6	6.4	6.5
ERAA	Buy	414	440	6.3	6,603	897	1,149	7.4	5.7	0.9	0.8	6.0	5.0	18.0	28.0	4.1	4.9
CNMA	Buy	262	315	20.2	21,836	1,088	1,415	20.1	15.4	3.0	2.7	8.7	6.6	77.0	30.0	1.0	1.7
ASII	Buy	5,075	8,000	57.6	205,454	29,732	30,759	6.9	6.7	0.9	0.8	5.4	4.9	-7.5	3.5	7.0	6.5
AUTO	Buy	2,230	2,900	30.0	10,748	1,752	1,953	6.1	5.5	0.8	0.7	5.7	4.8	8.4	11.4	6.0	6.5
DRMA	Buy	1,240	1,800	45.2	5,835	715	788	8.2	7.4	2.7	2.2	6.0	5.2	13.0	10.2	4.9	5.4
SCMA	Neutral	154	430	179.2	9,741	1,740	1,926	5.6	5.1	1.5	1.4	4.0	3.4	12.2	10.7	8.0	9.9
MNCN	Buy	362	1,300	259.1	4,789	2,953	3,077	1.6	1.6	0.2	0.2	0.6	0.3	7.6	4.2	24.7	25.7
Commodities					967,164	78,731	61,324	12.3	15.8	2.0	1.9	6.4	7.6	-1.3	-22.1	2.6	2.0
UNTR	Neutral	22,975	27,000	17.5	84,971	14,183	14,061	6.0	6.0	1.0	0.9	2.1	1.7	-29.6	-0.9	6.7	6.6
ADRO*	Neutral	2,380	2,700	13.4	76,127	1,021	627	5.1	8.4	0.8	0.8	1.2	1.8	-32.2	-38.6	9.7	6.0
INDY*	Neutral	1,370	2,700	97.1	7,138	207	161	2.4	3.1	0.3	0.3	-0.2	-0.8	-24.8	-21.9	10.5	8.2
ITMG*	Neutral	26,700	25,000	(6.4)	29,278	303	151	6.7	13.4	0.9	0.9	0.7	1.2	-46.3	-50.1	12.0	6.0
PTBA	Neutral	2,570	2,500	(2.7)	29,613	4,380	3,770	6.7	7.8	1.3	1.2	4.2	4.7	-4.9	-13.9	7.4	6.4

Code	Rating	Price	Price	% of	Mkt Cap	Net Profit		PER (x)		P/BV (x)		EV/EBITDA (x)		EPS Growth (%)		Div.Yield (%)	
		(Rp)	Target	PT		2024	2025	2024	2025	2024	2025	2024	2025	2024	2025	2024	2025
HRUM*	Buy	1,155	2,000	73.2	14,822	177	168	5.8	6.1	1.1	1.0	3.3	4.0	2.0	-5.0	9.5	9.0
ANTM	Buy	1,575	2,200	39.7	37,848	4,754	3,895	8.0	9.7	1.3	1.2	4.8	5.3	19.1	-18.1	4.4	3.6
AMMN*	Buy	7,300	4,200	(42.5)	524,986	1,258	792	28.8	45.7	6.3	5.5	16.5	22.9	739.0	-37.1	0.0	0.0
INCO*	Buy	3,980	7,000	75.9	39,547	244	189	11.2	14.4	0.9	0.9	3.1	2.9	-4.6	-22.6	0.0	0.0
MDKA*	Buy	2,700	3,700	37.0	65,099	40	41	111.4	109.0	4.3	4.1	19.9	16.1	444.0	2.2	0.0	0.0
NCKL	Buy	915	1,450	58.5	57,735	8,300	8,727	7.0	6.6	2.0	1.6	6.0	5.6	41.7	5.1	4.3	4.5
Property & Industrial Estate					88,862	9,475	11,127	9.4	8.0	0.7	0.7	6.2	5.5	14.0	17.4	1.7	1.8
BSDE	Buy	1,025	1,460	42.4	21,701	2,532	3,009	8.6	7.2	0.6	0.5	6.7	6.3	3.7	18.8	0.0	0.0
CTRA	Buy	1,235	1,610	30.4	22,922	2,165	2,318	10.6	9.9	1.1	1.0	6.9	6.6	23.9	7.1	1.2	1.5
SMRA	Buy	565	1,020	80.5	9,327	1,042	1,170	8.9	8.0	0.8	0.8	5.9	5.3	22.1	12.3	0.0	0.0
PWON	Buy	416	650	56.3	20,034	1,690	2,232	11.9	9.0	1.0	0.9	7.2	5.9	-6.3	32.1	1.4	1.4
LPKR	Neutral	83	110	32.8	5,883	833	1,216	7.1	4.8	0.4	0.3	4.5	3.8	163.2	46.0	0.0	0.0
DMAS	Neutral	160	160	0.0	7,712	1,050	1,070	7.3	7.2	1.3	1.3	6.3	6.0	9.6	2.0	12.3	12.5
BEST	Neutral	133	150	12.8	1,283	163	112	7.9	11.4	0.3	0.3	8.3	7.4	-16.2	-31.1	0.0	0.0
Telecom					650,488	41,794	45,294	15.6	14.4	2.3	2.2	6.0	5.6	10.3	8.4	3.4	3.7
EXCL	Buy	2,330	3,000	28.8	30,458	1,684	2,114	18.1	14.4	1.1	1.1	4.3	4.0	30.2	25.6	1.4	2.5
TLKM	Buy	3,980	4,500	13.1	394,268	27,867	29,124	14.1	13.5	2.6	2.4	5.4	5.1	5.8	4.5	4.2	4.4
ISAT	Buy	9,950	12,500	25.6	80,224	4,861	5,950	16.5	13.5	2.3	2.1	5.3	4.9	35.1	22.4	1.8	2.2
MTEL	Buy	675	1,000	48.1	55,792	2,144	2,325	26.0	24.0	1.6	1.6	9.5	8.7	9.9	8.4	3.1	3.3
TBIG	Buy	1,950	2,500	28.2	44,181	1,586	1,789	27.9	24.7	3.7	3.5	12.6	12.0	6.7	12.8	1.8	2.0
TOWR	Buy	915	1,500	63.9	45,566	3,652	3,992	12.5	11.4	2.4	2.1	8.6	8.0	14.0	9.3	2.6	2.6
Transportation					4,128	542	627	7.6	6.6	0.7	0.6	4.5	4.1	12.6	15.7	0.0	0.0
BIRD	Buy	1,650	2,180	32.1	4,128	542	627	7.6	6.6	0.7	0.6	4.5	4.1	12.6	15.7	0.0	0.0
Poultry					87,499	7,210	8,556	12.1	10.2	1.8	1.7	7.4	6.5	52.4	18.7	3.2	5.1
CPIN	Buy	4,500	6,800	51.1	73,791	5,006	5,956	14.7	12.4	2.4	2.2	9.5	8.3	49.9	19.0	3.2	5.1
JPFA	Buy	1,075	1,600	48.8	12,606	2,059	2,336	6.1	5.4	0.8	0.7	4.3	3.8	49.2	13.5	3.3	4.9
MAIN	Neutral	492	520	5.7	1,101	146	264	7.6	4.2	0.4	0.4	5.9	4.8	1,189.5	81.1	2.6	4.8
Oil and Gas					115,759	9,812	10,529	11.7	10.9	1.4	1.3	6.1	6.2	-2.2	7.3	5.0	5.4
AKRA	Buy	1,680	1,700	1.2	33,723	2,485	2,567	13.3	12.9	2.6	2.3	8.9	8.4	-0.1	3.3	4.1	4.2
PGEO*	Neutral	1,320	1,500	13.6	54,643	153	174	24.6	21.6	1.9	1.8	12.5	11.9	5.1	14.0	2.0	2.3
PGAS*	Neutral	1,130	1,600	41.6	27,393	352	375	5.4	5.0	0.7	0.6	3.1	3.2	2.2	6.4	12.1	12.9
Internet					107,633	-7,367	-5,928	-14.6	-18.4	0.8	0.8	-12.7	-18.9	-43.0	-19.5	0.0	0.0
BUKA	Buy	186	300	61.3	19,170	603	724	31.8	26.5	0.7	0.7	-7.7	-6.7	N/M	20.2	0.0	0.0
GOTO	Buy	82	125	52.4	88,463	-7,970	-6,652	-11.1	-13.5	0.8	0.8	-12.6	-17.9	39.0	17.8	0.0	0.0
Conglomerates					20,754	1,489	1,405	13.9	14.8	0.3	0.3	13.0	13.6	-34.2	-5.6	1.8	1.8
SRTG	Buy	1,530	3,400	122.2	20,754	1,489	1,405	13.9	14.8	0.3	0.3	13.0	13.6	-34.2	-5.6	1.8	1.8

Note:

- *) net profit in USD mn
- U/R means Under Review
- n/a means Not Available
- N/M means Not Meaningful
- N.A means Not Applicable

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